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**TERRY HARPER**

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**OBJECTIVE**

An industrial engineering position with a broad-based manufacturing firm in the Northeast where leadership experience and technical skills will enhance operations.

**EXPERIENCE**

***Operations Research Analyst***, U.S. Total Army Personnel Command, Alexandria, VA, 2013-Present

Direct a four-person analytical team developing, evaluating, and recommending personnel reduction policies mandated by Congress.

* Applied SAS programming expertise to develop computer models that optimized employees’ opportunities to advance based on performance and organizational needs.
* Created and implemented a system acceptance testing plan for a $3M outsourced optimization model. Resulted in four critical design enhancements and an 8.2% reporting accuracy increase.

***Personnel Officer***, U.S. Army, 3rd Support Command, Germany, 2010-2013

Managed human resource matters for a 750-employee organization including finance, education, legal support, performance appraisals, reassignments, and personnel strength.

* Standardized office on the Microsoft suite, reducing administrative processing time by 35%
* Achieved marked improvements in personnel action processing time through enhanced training and motivational techniques.

***General Manager***, U.S. Army, 32nd Air Defense Command, Germany, 2007-2010

Supervised 180 employees with 34 different specialty skills performing maintenance and supply operations. Managed a 24-hour repair and warehouse facility servicing 13 retail customers’ vehicles, missile, and communications equipment valued at $2.1M.

* Reduced annual operating expenses from $1.5M to $1.3M in first year of operation while increasing customer support levels by 7.2%.
* Decreased maintenance backlog by 62.4% in three months through production control policy changes.
* Relocated $20.3M supply stockage increasing on-hand inventory accountability by 7.8%.

**EDUCATION**

BS in Industrial Engineering, Louisiana State University, 2007, Deans List